

**K12Innovations | At a Glance**



**A Member Services Overview**

## MEMBERSHIP OVERVIEW

Providing the highest quality services to our members, K12Innovations can provide vast resources and many competitive advantages to your organization that fosters a mutual success.



### **People and Experience Make the Difference**

We believe that our program makes good things happen. With over 30 years of cumulative experience, our team of professionals is ready to help you get the most from your time. We work only with highly trained professionals who know how your organization works and has a vested interest in saving you money.

### **Purchasing Power**

With access to hundreds of service providers, many of which offers special discounts and “value-add” services exclusively to our members, you can be assured of getting the best deal on whatever you are looking for. From services and support to purchasing office supplies and text books, there’s something for every need. We are constantly adding services and contracts to our arsenal of purchasing power. That way, you can be assured that we are providing only

the highest quality of services to our members. There truly is purchasing power in numbers and we are here to make sure that our members get the benefit of group purchasing.

### **How Membership Works**

K12Innovations is a *Membership Driven* organization. We exist for you. We do not sell products or provide services directly. Our job is simply to make sure you get the absolute best price and value for the items and services that you already purchase and to help you make intelligent selections on those purchases. Members pay an annual membership fee and in doing so have access to our fleet of discounted services and products. In addition, members receive access to special Members Only services such as: Concierge Services, Online Professional Development, Website Development Tools and Assistance, Offsite Backups and other useful tools.

### **How Membership Saves You Money**

When you need products or services, chances are there are other member schools that are looking for the same thing at the same time. By coordinating this effort into a single Request for Proposal (or, RFP), we are able to leverage the buying power of all of our members into one single larger order resulting in lower costs for everyone. In addition, we provide you direct access to discounted services such as E-rate processing, technology planning, classroom inventory trackers as well as other school services that you already use. But as a member, you get access to these products and services at prices usually much better than you can on your own.

There are many other benefits too. For example, we maintain a registry of items placed on surplus by other school districts in our membership. These items are available on a first-come-first-served basis exclusively to other members free of charge which could potentially save you hundreds or even thousands of dollars on items that you are in need of. And the member benefits grow every day!

## MEMBER SERVICES

We are dedicated to helping our members save money on each purchase or service they require. By teaming up with quality suppliers and service professionals nationwide, our new members begin to see benefits immediately. Here are just a few examples of how our members save on professional services:

### E-rate Processing

The average cost for a consultant to prepare E-rate paperwork for a mid-sized school district is \$1500 per year<sup>1</sup>. According to the average burden hours required to prepare Forms 470, Form 471 and Form 486 (*the major application forms for E-rate*) is 23 hours<sup>2</sup>. Members pay \$25 per hour for actual time spent preparing your forms and supporting paperwork. On average, that's a total of \$575 per year equating to more than a 60% discount over the cost of some other consultants. This savings alone can easily offset the cost of membership.

### Concierge Services

If you need it, we'll find it. From textbooks to computers to software to janitorial supplies, we research and negotiate purchasing contracts with some of the most well known providers in the industry. Our staff is ready to assist members in locating the solutions that fit their needs. Once the proper solution is located, we'll get you quotes, help you place the order and see that it is delivered on time and as expected.

### Purchasing Assistance

There's *purchasing* power in numbers. As a member, you have exclusive access to specially negotiated purchasing contracts from some of the nation's leading suppliers and service providers. In addition, by putting our *Concierge Service* in action we coordinate the purchases like products from all of our members into one large purchase. We then leverage that purchasing power to negotiate the best possible price at the time. From lawn mowers to high-tech computer equipment, we have the ability to help you design, research and receive proposals from leading suppliers that save you money on each item you buy.

### Innovative Technology Grants

Members are eligible to apply for our innovative technology grants when they come available. Innovative technology grants are designed to fund those technologies that accentuate and accelerate the learning process. Grant amounts range from \$1000 to \$10,000 and can be used not only for computers and software, but also for any activity or process that implements a new or innovative technology in the learning process. From teaching your faculty to implement new learning techniques to buying computers and software, these grants are designed to help wherever they are needed.

### Online Professional Development

Members, their staff and faculty receive unlimited access to our growing online professional development courses. Administrators can easily track the progress and points earned for each staff member online, 24 hours a day, 7 days a week.

### Off-Site Data Backup

Members get access to our secure FTP servers for off-site backups of critical data. Storage for up to 100 megabytes of critical data is available for automatic backups daily. Our support staff will even assist you in implementing and managing your daily backups.

### Website Development Assistance

Members get unlimited access to our suite of web tools designed to make managing your website and public information as easy as a mouse click. Currently available modules include: **Board Agenda Manager, Community Calendar, Classroom Notes, Staff Directory, Lunch Menu Manager** and a **Help Desk**. We constantly add to this suite and encourage suggestions for new products from our members.

<sup>1</sup> According to a randomized survey conducted among school districts in the state of Oklahoma

<sup>2</sup> Estimated burden hours to prepare forms according to the Schools and Libraries Division, See: <http://sl.universalservice.org>

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